

# **Industrial Alliance Insurance and Financial Services Inc.**

**Interim Condensed Consolidated Financial Statements For the Second Quarter of 2021** 

As at June 30, 2021 and 2020



## **Interim Condensed Consolidated Financial Statements (unaudited)**

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## **Consolidated Income Statements**

	Quarters 6 June 3		Six months June 3	d
(unaudited, in millions of dollars, unless otherwise indicated)	2021	2020	2021	2020
Revenues				
Premiums				
Gross premiums	\$ 3,301	\$ 2,310	\$ 6,839	\$ 5,251
Premiums ceded	(240)	(206)	(455)	(401
Net premiums (Note 16)	3,061	2,104	6,384	4,850
Investment income (Note 5)				
Interest and other investment income	332	310	680	749
Change in fair value of investments	1,395	3,845	(2,508)	2,548
	1,727	4,155	(1,828)	3,297
Other revenues	486	418	953	856
	5,274	6,677	5,509	9,003
Policy benefits and expenses				
Gross benefits and claims on contracts	1,617	1,218	4,227	2,828
Ceded benefits and claims on contracts	(160)	(137)	(331)	(271
Net transfer to segregated funds	845	524	1,256	1,212
Increase (decrease) in insurance contract liabilities	1,789	4,018	(2,031)	3,316
Increase (decrease) in investment contract liabilities	7	21	(7)	22
Decrease (increase) in reinsurance assets	(72)	(19)	(18)	(94
	4,026	5,625	3,096	7,013
Commissions	518	395	1,018	834
General expenses	376	355	767	762
Premium and other taxes	38	27	70	60
Financing charges	13	14	26	27
	4,971	6,416	4,977	8,696
Income before income taxes	303	261	532	307
Income taxes (Note 15)	67	56	124	54
Net income	\$ 236	\$ 205	\$ 408	\$ 253
Net income attributed to participating policyholders	(1)	7	(6)	8
Net income attributed to shareholders	\$ 237	\$ 198	\$ 414	\$ 245
Dividends attributed to preferred shares (Note 11)	 5	 5	 11	 11
Net income attributed to common shareholder	\$ 232	\$ 193	\$ 403	\$ 234

# **Consolidated Comprehensive Income Statements**

	Quarters (		S	Six months	 I
(unaudited, in millions of dollars)	2021	2020		2021	2020
Net income	\$ 236	\$ 205	\$	408	\$ 253
Other comprehensive income, net of income taxes					
Items that may be reclassified subsequently to net income:					
Available for sale financial assets					
Unrealized gains (losses) on available for sale financial assets	20	146		(27)	28
Reclassification of losses (gains) on available for sale financial assets included in net income	(7)	(8)		(14)	(14)
	13	138		(41)	14
Net investment hedge					
Unrealized gains (losses) on currency translation in foreign operations	(21)	(63)		(42)	65
Hedges of net investment in foreign operations	19	59		37	(51)
	(2)	(4)		(5)	14
Cash flow hedge					
Unrealized gains (losses) on cash flow hedges	_	1		_	
Items that will not be reclassified subsequently to net income:					
Remeasurement of post-employment benefits	40	(125)		154	(56)
Total other comprehensive income	51	10		108	(28)
Comprehensive income	\$ 287	\$ 215	\$	516	\$ 225
Comprehensive income attributed to participating policyholders	(1)	7		(6)	8
Comprehensive income attributed to shareholders	\$ 288	\$ 208	\$	522	\$ 217

# **Income Taxes Included in Other Comprehensive Income**

	Quarters June		S	ix months June :	 ł
(unaudited, in millions of dollars)	2021	2020		2021	2020
Income tax recovery (expense) related to:					
Items that may be reclassified subsequently to net income:					
Unrealized losses (gains) on available for sale financial assets	\$ (7)	\$ (50)	\$	9	\$ (9)
Reclassification of gains (losses) on available for sale financial assets included in net income	2	1		5	4
Hedges of net investment in foreign operations	(3)	(10)		(6)	9
	(8)	(59)		8	4
Items that will not be reclassified subsequently to net income:					
Remeasurement of post-employment benefits	(14)	44		(55)	20
Total income tax recovery (expense) included in other comprehensive income	\$ (22)	\$ (15)	\$	(47)	\$ 24

## **Consolidated Statements of Financial Position**

	As at June 30	As at De	ecember 31
	202′		2020
(in millions of dollars)	(unaudited	)	
Assets			
Investments (Note 5)			
Cash and short-term investments	\$ 1,252	\$	1,593
Bonds	31,019		31,762
Stocks	3,444	Ļ	3,168
Mortgages and other loans	2,892		2,801
Derivative financial instruments (Note 8)	761		1,651
Policy loans	974		881
Other invested assets	454		453
Investment properties	1,877	•	1,916
	42,673	}	44,225
Other assets	3,679		2,897
Reinsurance assets	1,861		1,808
Fixed assets	362		371
Deferred income tax assets	16		23
Intangible assets	773		773
Goodwill	556		556
General fund assets	49,920		50,653
Segregated funds net assets (Note 9)	35,837	•	32,815
Total assets	\$ 85,757	\$	83,468
Liabilities			
Insurance contract liabilities	\$ 34,444	\$	36,527
Investment contract liabilities	562		575
Derivative financial instruments (Note 8)	602		569
Other liabilities	7,870		6,846
Deferred income tax liabilities	299		248
Debentures	653		653
General fund liabilities	44,430	)	45,418
Liabilities related to segregated funds net assets (Note 9)	35,837		32,815
Total liabilities	\$ 80,267	\$	78,233
Equity		· · ·	
Share capital	\$ 2,180	\$	2,180
Retained earnings and accumulated other comprehensive income	3,275		3,014
Participating policyholders' accounts	35		41
	5,490	1	5,235
Total liabilities and equity	\$ 85,757		83,468

# **Consolidated Equity Statements**

					As a	t June	30, 2021			
	Participa policyholo acco	lers'		ommon shares		erred hares	Retained	Accum d comprehe ir	other	Total
(unaudited, in millions of dollars)			(N	ote 11)	(No	te 11)	<u>_</u>	(No	ote 12)	
Balance as at December 31, 2019	\$	42	\$	1,655	\$	525	\$ 3,460	) \$	77	\$ 5,759
Net income attributed to shareholders		_		_		_	660	)	_	660
Net income attributed to participating policyholders' accounts		(1)		_		_	_	-	_	(1)
Other comprehensive income		_		_		_	_	-	19	19
Comprehensive income for the year		(1)		_		_	660	)	19	678
Equity transactions										
Transfer of post-employment benefits		_		_		_	(54	ł)	54	_
Dividends on common shares		_		_		_	(1,18	l)	_	(1,181)
Dividends on preferred shares		_		<u>—</u>		_	(22	2)	_	(22)
Other		_		_		_	•		_	1
		_		_			(1,256	6)	54	(1,202)
Balance as at December 31, 2020		41		1,655		525	2,864	ļ	150	5,235
Net income attributed to shareholders		_		_		_	414		_	414
Net income attributed to participating policyholders' accounts		(6)		<b>—</b>		_	<del>-</del>	•	_	(6)
Other comprehensive income		_		_		_		-	108	108
Comprehensive income for the period		(6)		_		_	414	Į .	108	516
Equity transactions										
Transfer of post-employment benefits		_		_		_	154	l	(154)	_
Dividends on common shares		_		<b>—</b>		_	(250	))	_	(250)
Dividends on preferred shares		_		_		_	(1	l)	_	(11)
		_		_		_	(107	<b>'</b> )	(154)	(261)
Balance as at June 30, 2021	\$	35	\$	1,655	\$	525	\$ 3,17°	l \$	104	\$ 5,490
					As a	t June	30, 2020			
								Accum		
	Particip policyhol		Co	ommon	Pre	ferred	Retaine	d compreh	other	
	acco			shares		hares	earning		ncome	Total
(unaudited, in millions of dollars)			(N	Note 11)	(No	ote 11)		(No	ote 12)	
Balance as at December 31, 2019	\$	42	\$	1,655	\$	525	\$ 3,460	\$	77	\$ 5,759
Net income attributed to shareholders		_		_		_	24	5	_	245
Net income attributed to participating policyholders' accounts		8		_		_	_	-	_	8
Other comprehensive income		_					_	-	(28)	(28)
Comprehensive income for the period		8		_		_	24	5	(28)	225
Equity transactions										
Transfer of post-employment benefits		_				_	(56	5)	56	
Dividends on common shares		_		_		_	(67	l)	_	(671)
Dividends on preferred shares		_		_		_	(1	1)	_	(11)
Other		_		_		_	2	)	_	2
		_				_	(736	5)	56	(680)
Balance as at June 30, 2020		50		1,655						 

 $\label{thm:condensed} The accompanying \ notes \ are \ an \ integral \ part \ of \ these \ Interim \ Condensed \ Consolidated \ Financial \ Statements.$ 

## **Consolidated Cash Flows Statements**

	Six month June		
(unaudited, in millions of dollars)	2021	2	2020
Cash flows from operating activities			
Income before income taxes	\$ 532	\$	307
Financing charges	26		27
Income taxes paid, net of refunds	(130)		(54
Operating activities not affecting cash:			
Increase (decrease) in insurance contract liabilities	(2,030)	3.	,426
Increase (decrease) in investment contract liabilities	(13)		24
Decrease (increase) in reinsurance assets	(94)	(	(125
Unrealized losses (gains) on investments	2,508	(2	,545
Provisions for losses	12		37
Amortization of premiums and discounts	15		9
Other depreciation	123		95
Goodwill impairment (Note 14)			24
Gain on disposal of business			(16
Other items not affecting cash	14		1
Operating activities affecting cash:			
Sales, maturities and repayments on investments	8,745	<i>.</i>	,673
Purchases of investments	(10,130)	(7,	,760
Realized losses (gains) on investments	(15)		(21
Other items affecting cash	410		(37
Net cash from (used in) operating activities	(27)	1	,065
Cash flows from investing activities			
Disposal of business, net of cash	_		79
Sales (purchases) of fixed and intangible assets	(29)		(27
Net cash from (used in) investing activities	(29)		52
Cash flows from financing activities			
Reimbursement of lease liabilities <sup>1</sup>	(10)		(17
Dividends paid on common shares	(250)		(671
Dividends paid on preferred shares	(11)		(11
Interest paid on debentures	(10)		(10
Interest paid on lease liabilities	(2)		(2
Net cash from (used in) financing activities	(283)	(	(711
Foreign currency gains (losses) on cash	(2)		3
Increase (decrease) in cash and short-term investments	(341)		409
Cash and short-term investments at beginning	1,593	1	,005
Cash and short-term investments at end	\$ 1,252	\$ 1,	,414
Supplementary information:			
Cash	\$ 1,172	\$	870
Short-term investments	80		544
Total cash and short-term investments	\$ 1,252	\$ 1,	,414

<sup>&</sup>lt;sup>1</sup> For the six months ended June 30, 2021, lease liabilities, presented in *Other liabilities* in the Consolidated Statements of Financial Position, include an amount of \$3 (\$17 for the six months ended June 30, 2020) of non-affecting cash items, mostly attributable to new liabilities.

## **Notes to Interim Condensed Consolidated Financial Statements**

Six months ended June 30, 2021 and 2020 (unaudited) (in millions of dollars, unless otherwise indicated)

#### 1> General Information

Industrial Alliance Insurance and Financial Services Inc. is a life and health insurance company incorporated under the *Business Corporations Act* (Quebec), governed by the *Insurers Act* and regulated by the Autorité des marchés financiers (AMF). Industrial Alliance Insurance and Financial Services Inc. and its subsidiaries (iA Insurance or the "Company"), a wholly owned subsidiary of iA Financial Corporation Inc. (iA Financial Corporation), offer a wide range of life and health insurance products, savings and retirement plans, mutual funds, securities, mortgages, auto and home insurance, creditor insurance, replacement insurance, replacement warranties, extended warranties and other ancillary products for dealer services and other financial products and services. The Company's products and services are offered on both an individual and group basis and extend throughout Canada and the United States.

On January 1, 2020, Industrial Alliance Insurance and Financial Services Inc. and its subsidiary The Excellence Life Insurance Company merged. The merger was recorded at book value and had no effect on the Interim Condensed Consolidated Financial Statements.

The Company's Interim Condensed Consolidated Financial Statements (the "Financial Statements") are prepared on the basis of International Financial Reporting Standards (IFRS) in accordance with IAS 34 Interim Financial Reporting, issued by the International Accounting Standards Board (IASB). These Financial Statements do not contain all the information required in a complete annual financial statement and should be read in conjunction with the Consolidated Financial Statements for the year ended December 31, 2020. The significant accounting policies used to prepare these Financial Statements are consistent with those found in the Consolidated Financial Statements for the year ended December 31, 2020, except for items mentioned in Note 3.

Publication of these Financial Statements was authorized for issue by the Company's Board of Directors on July 29, 2021.

#### 2 > Impacts of COVID-19 Pandemic

Since the beginning of 2020, the spread of the COVID-19 virus, elevated to a pandemic by the World Health Organization (WHO) on March 11, 2020, has caused turbulence in the financial markets, resulted in economic uncertainty and disrupted the activities of the business community and citizens. The COVID-19 pandemic has forced governments to implement exceptional measures to slow the progression of this crisis. Governments and central banks implemented significant monetary and fiscal interventions to stabilize economic conditions. The risk management program established by the Company made it possible, since the beginning of the pandemic, to mitigate the negative effects of this crisis on its results. The initiatives deployed by the Company help to ensure the continuity of all of its activities, while protecting the health and the safety of its employees. More detailed information regarding the pandemic's impact on the valuation of the Company's assets and liabilities as at December 31, 2020, is provided in the Financial Statements as at that date, in Note 2, section b) "Important Estimates, Assumptions, Judgments and Impacts of COVID-19 Pandemic".

At this time, it is impossible to reliably assess the duration and extent of the impacts that the pandemic could have on the Company's future financial results, due to uncertainties still prevailing as at June 30, 2021. The significant estimates, assumptions and judgments made by management in the preparation of these Financial Statements take into account these uncertainties.

As at December 31, 2020, during the annual assumption review, the Company increased the *Insurance contract liabilities* to take into account the temporary rise in mortality and the lapse assumptions for certain policies, both caused by the COVID-19 pandemic. For the six months ended June 30, 2021, the Company paid benefits that were related to the pandemic and has consequently reduced the *Insurance contract liabilities*.

The effect of the pandemic on the results for the six months ended June 30, 2021, are not significant.

Actual results could differ from best estimates, as mentioned in Note 2, section b) "Important Estimates, Assumptions, Judgments and Impacts of COVID-19 Pandemic" of the Financial Statements for the year ended December 31, 2020.

#### 3 Changes in Accounting Policies

#### **New Accounting Policies Applied**

These standards or amendments apply to financial statements beginning on or after January 1, 2021.

#### Standards or amendments

#### Description of the standards or amendments and impacts on financial statements of the Company

#### IFRS 4 Insurance Contracts

Description: On September 12, 2016, the IASB published an amendment to IFRS 4 Insurance Contracts. This amendment, Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts, provides two options to entities applying IFRS 4:

- the deferral approach is an optional temporary exemption from applying IFRS 9 until January 1, 2021 for entities
  whose predominant activity is issuing contracts within the scope of IFRS 4;
- the overlay approach permits entities to adopt IFRS 9 but adjust some of the impacts arising from designated financial assets, those being assets related to the insurance contract liabilities.

On June 25, 2020, the IASB published an amendment to IFRS 4 *Insurance Contracts* to extend the deferral approach until January 1, 2023.

Status: The Company met all criteria and chose the deferral approach, as described below in the section "Information on the Deferral of the Application of IFRS 9 Financial Instruments". The Company will apply IFRS 9 only to financial statements beginning on or after January 1, 2023.

#### IFRS 16 Leases

Description: On May 28, 2020, the IASB published an amendment to IFRS 16 Leases. The amendment COVID-19-Related Rent Concessions exempts lessees from having to consider individual lease contracts to determine whether rent concessions occurring as a direct consequence of the COVID-19 pandemic are lease modifications and allows lessees to account for such rent concessions as if they were not lease modifications. It applies to COVID-19-related rent concessions that reduce lease payments due on or before June 30, 2021. This amendment applies retrospectively.

On March 31, 2021, the IASB published an amendment to IFRS 16 Leases. The amendment COVID-19-Related Rent Concessions beyond 30 June 2021 extends the practical relief regarding COVID-19-related rent concessions until June 30, 2022.

Impact: No impact on the Company's financial statements.

IAS 39 Financial Instruments: Recognition and Measurement, IFRS 7 Financial Instruments: Disclosures,

Disclosures,
IFRS 4 Insurance Contracts and
IFRS 16 Leases

Description: On August 27, 2020, the IASB published an amendment to IAS 39 Financial Instruments: Recognition and Measurement, IFRS 7 Financial Instruments: Disclosures, IFRS 4 Insurance Contracts and IFRS 16 Leases. The amendment, Interest Rate Benchmark Reform – Phase 2, clarifies the requirements related to financial assets, financial liabilities and lease liabilities, specific hedge accounting requirements, and disclosure requirements of financial instruments when an existing interest rate benchmark is replaced. This amendment applies on a modified retrospective basis.

Impact: No impact on the Company's financial statements.

#### **Future Changes in Accounting Policies**

Standards or amendments are presented on the basis of their publication date unless a more relevant approach allows for better information.

## Standards or amendments

#### Description of the standards or amendments

IFRS 9 Financial Instruments

The Company adopted the amendment to IFRS 4 *Insurance Contracts* described in the section "New Accounting Policies Applied". Consequently, even if the provisions of IFRS 9 applied to financial statements beginning on or after January 1, 2018, the Company will apply these provisions simultaneously to the application of the standard IFRS 17.

Description: On July 24, 2014, the IASB published the standard IFRS 9 Financial Instruments which replaces the provisions of the standard IAS 39 Financial Instruments: Recognition and Measurement. The standard IFRS 9:

- requires financial assets to be measured at amortized cost or at fair value on the basis of the entity's business model for managing assets:
- changes the accounting for financial liabilities measured using the fair value option;
- proposes a new accounting model related to the recognition of expected credit losses, requiring the entity to recognize
  expected credit losses on financial assets using current estimates of expected shortfalls in cash flows on those
  instruments as at the reporting date;
- modifies the hedge accounting model, which aims to present in the financial statements the effect of risk management activities.

The provisions of the new standard IFRS 9 will apply retrospectively or on a modified retrospective basis.

On October 12, 2017, the IASB published an amendment to IFRS 9 *Financial Instruments*. The amendment *Prepayment Features with Negative Compensation* enables entities to measure at amortized cost some prepayable financial assets with so-called negative compensation.

On August 27, 2020, the IASB published an amendment to IFRS 9 *Financial Instruments*. The amendment, *Interest Rate Benchmark Reform – Phase* 2, clarifies among other things the requirements related to financial assets, financial liabilities and specific hedge accounting requirements when an existing interest rate benchmark is replaced.

Status: The Company is currently evaluating the impact of this standard on its financial statements.

#### IFRS 17 Insurance Contracts

Description: On May 18, 2017, the IASB published the standard IFRS 17 Insurance Contracts which replaces the provisions of the standard IFRS 4 Insurance Contracts. The standard IFRS 17:

- has an objective to ensure that an entity provides relevant information that faithfully represents those contracts and gives a basis for users of financial statements to assess the effect that insurance contracts have on the financial position, income statement and cash flows statement;
- establishes the principles for recognition, measurement, presentation and disclosure;
- defines a general model and a variable fee approach applicable to all insurance contracts and reinsurance contracts to measure the insurance contract liabilities;

 defines a specific model for contracts of one year or less.
 The provisions of the new standard IFRS 17 will apply retrospectively to each group of insurance contracts and, if and only if impracticable, an entity shall apply the modified retrospective or fair value approach to financial statements beginning on or after January 1, 2021. Early adoption is permitted if IFRS 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers are previously applied.

On June 25, 2020, the IASB published an amendment to IFRS 17 Insurance Contracts that clarifies different subjects and that postpones the effective date to financial statements beginning on or after January 1, 2023.

Status: The Company is currently evaluating the impact on presentation, disclosure and measurement of the insurance contract liabilities that this standard will have on its financial statements.

#### IAS 1 Presentation of Financial Statements

Description: On January 23, 2020, the IASB published an amendment to IAS 1 Presentation of Financial Statements. The amendment concerns the classification of liabilities as current or non-current and only affects the presentation of liabilities in the statement of financial position, and not the amount or timing of recognition of any asset, liability income or expense, or the information that entities disclose about those items. The provisions of this amendment will apply retrospectively to financial statements beginning on or after January 1, 2022. Early adoption is permitted.

On July 15, 2020, the IASB published an amendment to IAS 1 Presentation of Financial Statements that postpones the effective date to financial statements beginning on or after January 1, 2023.

Status: The Company is currently evaluating the impact of this amendment on its financial statements.

#### IAS 16 Property, Plant and Equipment

Description: On May 14, 2020, the IASB published an amendment to IAS 16 Property, Plant and Equipment. The amendment clarifies the accounting for the net proceeds from selling any items produced while bringing an item of property, plant and equipment into use. The provisions of this amendment will apply retrospectively to financial statements beginning on or after January 1, 2022. Early adoption is permitted.

Status: The Company is currently evaluating the impact of this amendment on its financial statements.

#### IAS 37 Provisions, Contingent Liabilities and Contingent Assets

Description: On May 14, 2020, the IASB published an amendment to IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The amendment clarifies that for the purpose of assessing whether a contract is onerous, the cost of fulfilling the contract includes both the incremental costs of fulfilling that contract and an allocation of other costs that relate directly to fulfilling the contract. The provisions of this amendment will apply on a modified retrospective basis to financial statements beginning on or after January 1, 2022. Early adoption is permitted.

Status: The Company is currently evaluating the impact of this amendment on its financial statements.

#### IFRS 3 Business Combinations

Description: On May 14, 2020, the IASB published an amendment to IFRS 3 Business Combinations. The amendment updates the reference to the Conceptual Framework and adds an exception to its requirement for an entity to refer to the Conceptual Framework to determine what constitutes an asset or a liability. The exception specifies that, for some types of liabilities and contingent liabilities, an entity applying IFRS 3 should instead refer to IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The provisions of this amendment will apply prospectively to financial statements beginning on or after January 1, 2022. Early adoption is permitted.

Status: The Company is currently evaluating the impact of this amendment on its financial statements.

#### Annual Improvements to IFRSs 2018-2020 Cycle

Description: On May 14, 2020, the IASB published the Annual Improvements to IFRSs 2018-2020 Cycle. The Annual Improvements clarify situations specific to four standards:

- IFRS 1 First-time Adoption of International Financial Reporting Standards related to the fact that a subsidiary that becomes a first-time adopter later than its parent is allowed to measure cumulative translation differences using the
- amounts reported by its parent, based on the parent's date of transition to IFRSs; IFRS 9 Financial Instruments related to the fact that only fees paid or received between the entity and the lender, including fees paid or received by either the entity or the lender on the other's behalf, are included when the entity applies the '10 per cent' test in assessing whether to derecognize a financial liability;
- IFRS 16 Leases related to Illustrative Example 13 accompanying IFRS 16 that removes from the example the illustration of the reimbursement of leasehold improvements by the lessor in order to resolve any potential confusion; IAS 41 Agriculture related to the fact that an entity no longer excludes taxation cash flows when measuring the fair
- value of a biological asset using a present value technique to ensure consistency with the requirements in IFRS 13 Fair Value Measurement

The provisions of IFRS 1, IFRS 9, and IAS 41 will apply prospectively to financial statements beginning on or after January 1, 2022. Early adoption is permitted. The Annual Improvement to IFRS 16 only regards an illustrative example, so this is applicable immediately.

Status: The Company is currently evaluating the impact of these improvements on its financial statements.

#### IAS 1 Presentation of Financial Statements

Description: On February 12, 2021, the IASB published an amendment to IAS 1 Presentation of Financial Statements. The amendment Disclosure of Accounting Policies requires entities to disclose their material accounting policy information rather than their significant accounting policies. The provisions of this amendment will apply prospectively to financial statements beginning on or after January 1, 2023. Early adoption is permitted.

Status: The Company is currently evaluating the impact of this amendment on its financial statements.

IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors	Description: On February 12, 2021, the IASB published an amendment to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors. The amendment Definition of Accounting Estimates introduces the definition of accounting estimates and clarifies the distinction between a change in accounting estimate and a change in accounting policy. The provisions of this amendment will apply prospectively to financial statements beginning on or after January 1, 2023. Early adoption is permitted.  Status: The Company is currently evaluating the impact of this amendment on its financial statements.
IAS 12 Income Taxes	Description: On May 7, 2021, the IASB published an amendment to IAS 12 Income Taxes. The amendment Deferred Tax related to Assets and Liabilities arising from a Single Transaction clarifies the accounting for deferred tax on transactions that give rise to equal taxable and deductible temporary differences on initial recognition, such as with leases and decommissioning obligations. The provisions of this amendment will apply on a modified retrospective basis to financial statements beginning on or after January 1, 2023. Early adoption is permitted.  Status: The Company is currently evaluating the impact of this amendment on its financial statements.

#### Information on the Deferral of the Application of IFRS 9 Financial Instruments

The Company applies IFRS 4 *Insurance Contracts* in its operations. This standard was amended in 2016 to allow entities that apply IFRS 4 to defer the application of IFRS 9 *Financial Instruments* if total liabilities for insurance activities represent more than 90% of the entity's total liabilities. This calculation is made as of the closing date preceding April 1, 2016, the calculation date identified in the standard.

For this calculation, the Company primarily considered insurance contract liabilities, investment contract liabilities, liabilities related to segregated funds net assets and debentures as at December 31, 2015. Liabilities related to its insurance activities are greater than 90% of total liabilities.

The Company has decided to defer the application of IFRS 9 until IFRS 17 Insurance Contracts is adopted. IFRS 17 includes the measurement principles of these policies. If the Company had applied IFRS 9, this would not have had a significant impact on the classification of financial assets designated at fair value through profit or loss in accordance with IAS 39 Financial Instruments: Recognition and Measurement given the very close relationship between invested assets and insurance contract liabilities. For financial assets classified as loans and receivables, held to maturity or available for sale as at June 30, 2021, an amount of \$710 (\$818 as at December 31, 2020) would not have met the solely payments of principal and interest test in accordance with IFRS 9. In addition, for mortgages, the Company could not have used the low credit risk exemption in the calculation of expected credit losses.

#### 4 > Disposal of Business

On June 1, 2020, the Company sold a subsidiary, iA Investment Counsel Inc., to CWB Financial Group. The sale reflects the Company's decision to focus on serving wealth management needs of high-net-worth Canadians exclusively through its expanding network of independent, entrepreneur-owned investment advisory practices.

## 5) Invested Assets and Investment Income

## a) Carrying Value and Fair Value

As at	June	30,	2021
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			AS	at Jui	ne 30, 202	: 1				
(in millions of dollars)	fair value through it or loss	vailable for sale	Held to naturity		ans and eivables		Other	Total	F	air value
Cash and short-term investments	\$ 406	\$ _	\$ _	\$	846	\$	_	\$ 1,252	\$	1,252
Bonds										
Governments	12,035	1,732	379		110		_	14,256		
Municipalities	1,212	224	_		39		_	1,475		
Corporate and other	10,912	1,840	_		2,536		_	15,288		
	24,159	3,796	379		2,685		_	31,019		31,303
Stocks										
Common	1,965	61	_		_		_	2,026		
Preferred	233	373	_		_		_	606		
Stock indexes	89	7	_		_		_	96		
Investment fund units	708	8	_		_		_	716		
	2,995	449	_		_		_	3,444		3,444
Mortgages and other loans										
Insured mortgages										
Multi-residential	_	_	_		1,367		_	1,367		
Non-residential	_	_	_		5		_	5		
	_	_	_		1,372		_	1,372		
Conventional mortgages										
Multi-residential	41	_	_		191		_	232		
Non-residential	30	_	_		256		_	286		
	71	_	_		447		_	518		
Other loans	_	_	_		1,002		_	1,002		
	71	_			2,821			2,892		2,983
Derivative financial instruments	761	_	_		_		_	761		761
Policy loans	_	_	_		974		_	974		974
Other invested assets	_	_	_		4		450	454		454
Investment properties	_	_	_		_		1,877	1,877		1,906
Total investments	\$ 28,392	\$ 4,245	\$ 379	\$	7,330	\$	2,327	\$ 42,673	\$	43,077

As at December 31, 2020

	At fair and the												
(in millions of dollars)		fair value ugh profit or loss		vailable for sale	Held to maturity		ans and eivables		Other		Total	F	air value
Cash and short-term investments	\$	601	\$	_	<b>-</b> \$	\$	992	\$	_	\$	1,593	\$	1,593
Bonds													
Governments		12,729		1,764	494		117		_		15,104		
Municipalities		1,306		191	_		40		_		1,537		
Corporate and other		10,923		1,720	_		2,478		_		15,121		
		24,958		3,675	494		2,635				31,762		32,164
Stocks													
Common		1,774		50	<del>_</del>		<del>_</del>		<del>_</del>		1,824		
Preferred		233		413	<del>_</del>		<del>_</del>		<del>_</del>		646		
Stock indexes		61		7	_		_		_		68		
Investment fund units		623		7	<del>_</del>		_		_		630		
		2,691		477			_		_		3,168		3,168
Mortgages and other loans													
Insured mortgages													
Multi-residential		_		_	_		1,379		_		1,379		
Non-residential				_			5				5		
		_		_	_		1,384		_		1,384		
Conventional mortgages													
Multi-residential		48		_	<del>_</del>		200		<del>_</del>		248		
Non-residential		33		_	<del>-</del>		226		_		259		
		81		_	_		426		_		507		
Other loans					_		910				910		
		81		_	_		2,720		_		2,801		2,935
Derivative financial instruments		1,651		_	_		_		_		1,651		1,651
Policy loans		_		_	<del>_</del>		881		_		881		881
Other invested assets		_		_	<u> </u>		4		449		453		453
Investment properties		_		_	_		_		1,916		1,916		1,943
Total investments	\$	29,982	\$	4,152	494 \$	\$	7,232	\$	2,365	\$	44,225	\$	44,788

The majority of bonds and stocks, designated at fair value through profit or loss, are assets used by the Company to match insurance contract liabilities and investment contract liabilities. The change in the fair value of financial assets designated at fair value through profit or loss is therefore reflected in insurance contract liabilities and investment contract liabilities.

The At fair value through profit or loss category includes securities held for trading, mainly derivative financial instruments and short-term investments, as well as securities designated at fair value through profit or loss.

Other invested assets are made up of notes receivable and investments in associates and joint ventures. Notes receivable are classified as loans and receivables. Investments in associates and joint ventures, accounted for using the equity method, are presented in the Other column.

## b) Investments in Associates and Joint Ventures

The Company holds interests ranging from 25% to 50% as at June 30, 2021 and as at December 31, 2020. The carrying value of these investments as at June 30, 2021 is \$438 (\$436 as at December 31, 2020). The share of net income and comprehensive income for the six months ended June 30, 2021 amounts to \$9 (\$7 for the six months ended June 30, 2020).

#### c) Investment Income

	Quarters (		Six months June 3	d
(in millions of dollars)	2021	2020	2021	2020
Interest and other investment income				
Interest	\$ 246	\$ 243	\$ 496	\$ 561
Dividends	27	24	72	83
Derivative financial instruments	3	<del></del>	6	(3)
Rental income	46	47	95	106
Gains (losses) realized	9	9	15	21
Variation in provisions for losses	(2)	(17)	(12)	(37)
Other	3	4	8	18
	332	310	680	749
Change in fair value of investments				
Cash and short-term investments	_	1	_	3
Bonds	914	2,284	(1,883)	2,175
Stocks	120	58	205	(139)
Mortgages and other loans	(1)	(5)	(3)	6
Derivative financial instruments	390	1,549	(797)	578
Investment properties	(11)	(38)	(13)	(71)
Other	(17)	(4)	(17)	(4)
	1,395	3,845	(2,508)	2,548
Total investment income	\$ 1,727	\$ 4,155	\$ (1,828)	\$ 3,297

#### 6 > Fair Value of Financial Instruments and Investment Properties

#### a) Methods and Assumptions Used to Estimate Fair Values

Fair value is the consideration that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Management exercises its judgment to determine the data that will be used to measure the fair value of financial assets and liabilities, particularly for financial instruments classified as Level 3. Fair value of various categories of financial instruments and investment properties is determined as described below.

### **Financial Assets**

Short-Term Investments - Carrying value of these investments represents the fair value due to their short-term maturity.

Bonds – Bonds are valued based on quoted price, observed on active markets for identical or similar assets. If prices are not available on active markets, fair value is estimated using current valuation methods, including a model based on discounting expected cash flows or other similar techniques. These methods take into account current data observable on the market for financial instruments that have similar risk profiles and comparable terms. The significant data used in these models include, but are not limited to, rate curves, credit risk, issuer spread, volatility and liquidity valuation, and other reference data published by the market. Management makes its best estimates when such data are not available.

Stocks – Stocks are valued based on quote price, observed on active markets. If the price is not available on the active markets, fair value is determined using equity valuation models, which analyze the fair value of the net asset, and other techniques that rely on comparisons with reference data, such as market indices. Investment fund units are evaluated at the net asset value published by the fund manager.

Mortgages and Other Loans – The fair value of mortgages and other loans is estimated by discounting the cash flows with the interest rates currently prevailing on the market for loans with substantially the same credit risk and terms.

Derivative Financial Instruments – Fair value of derivative financial instruments is determined according to the type of derivative financial instrument. Fair value of derivative financial instruments, such as futures contracts and options traded on the stock exchanges is determined in accordance with quoted prices on active markets. Derivative financial instruments that are traded over the counter are valued using valuation models such as actualized cash flow analysis and other valuation models used on the market. These valuations are based on observable data on the market, including interest rates, foreign exchange rates, financial indices, rate differentials, credit risk and volatility.

Among derivative financial instruments, certain other derivative contracts are subject to trading restrictions. In such situations, an illiquidity premium based on data that are not observable on the market is used to ascertain the fair value of these derivative financial instruments. While these data are not observable, they are based on assumptions deemed appropriate given the circumstances. Once the restricted trading period ends, the instruments are valued using standard valuation models based on data observable on the market, as described previously. The Company's use of non-observable data is limited to the trading restrictions period, and their effect on the fair value of derivative financial instruments does not represent a significant amount.

Policy Loans – Policy loans are carried at amortized cost. They are guaranteed and may be reimbursed at any time. Their fair value approximates their carrying value due to their nature.

Other Invested Assets - The fair value of other invested assets is approximately the same as the carrying value due to the nature of these elements.

Other Assets - The fair value of the other financial assets is approximately the same as the carrying value due to their short-term nature.

#### **Investment Properties**

The fair value of investment properties is determined using various recognized methods and standards of assessment in the real estate sector. Among these methods, the income approach is the most commonly used, as it is based on an investor's behaviour in relation to income expected to be generated by an investment property. Under this approach, discounting of the cash flows generated by an investment property is preferred as it measures the relationship between the market value and the reasonably discounted incomes over an investment horizon. Expected cash flows include contractual and projected income as well as the investment property's operating expenses. These cash flows reflect the interest, rental and occupancy rates established based on market studies, rental income expected from leases in effect and estimates of future cash inflows, including revenues projected for future leases, and estimates of future cash inflows made according to the current market circumstances. Future lease rates are estimated based on the location, current type and quality of the building, and market data and projections as of the date of the valuation. Fair values are usually compared to market information, including recent transactions for similar assets to verify their reasonableness. Highest and best use is one of the possible valuation methods. Highest and best use of a site is an integral part of the process to establish the fair value of an investment property. This use is the one that, at the time of the appraisal, provides the highest fair value for the investment property. As a result, this use is determined by considering possible physical use that is legally admissible, financially feasible and achievable in the short term based on demand, and must be tied to the likelihood of being achieved rather than to the simple possibility. Assessments are carried out by external independent appraisers on an annual basis or by qualified Company personnel quarterly.

#### **Financial Liabilities**

Derivative Financial Instruments – The fair value of derivative financial instruments recorded as financial liabilities is presented in Note 8 "Derivative Financial Instruments" and is equal to the carrying amounts reported in the negative fair value column. The fair value is determined according to the method and assumptions previously described in the "Financial Assets" section.

Other Liabilities – The fair value of other liabilities, except short-selling securities, securitization liabilities and mortgage debt, is approximately the same as the carrying value due to their short-term nature.

Short-selling securities, classified as held for trading, are measured using the observed market prices in active markets for identical or similar financial instruments. If quoted prices in active markets are not available, fair value is estimated using standard methods of assessment, such as a model based on discounted future cash flows or similar techniques. These methods take into account the current observable market data for financial instruments with a similar risk profile and comparable terms. The significant data used in these models include, but are not limited to, yield curves, credit risks, issuer spreads, volatility and liquidity valuation and other reference data published by the markets.

The fair value of securitization liabilities and mortgage debt is estimated by discounting cash flows with the interest rates currently prevailing on the market for new debts with substantially the same terms.

The fair value of the mortgage debt is \$74 (\$76 as at December 31, 2020). The mortgage debt is secured by an investment property with a carrying value of \$168 (\$174 as at December 31, 2020), bearing interest of 3.143% and maturing on May 1, 2022. The interest expense on the mortgage debt is \$1 (\$1 for the six months ended June 30, 2020).

Debentures – The fair value of debentures classified as financial liabilities at amortized cost is estimated using a valuation model that takes into account instruments on the market that have substantially the same conditions. This fair value can fluctuate due to interest rates and credit risks associated with these instruments.

#### b) Hierarchy of the Fair Value

Disclosures regarding financial instruments and investment properties must be presented as a hierarchy that categorizes the inputs to valuation models used to measure the fair value of financial assets and financial liabilities. The hierarchy gives the highest priority to readily available unadjusted quoted prices in active markets for identical assets or liabilities and lowest priority to unobserved inputs. The three levels of the hierarchy are described below:

- Level 1 Valuation based on quoted prices in active markets (unadjusted) for identical assets or liabilities. Stocks traded on the market, among other things, are classified in Level 1.
- Level 2 Valuation model based on inputs other than quoted prices included in Level 1 that are observable on the market for the asset or liability, either directly or indirectly. Most bonds, short-term investments and certain derivative financial instruments are classified in Level 2.
- Level 3 Valuation model based on valuation techniques that use largely unobservable market parameters and that reflect management's best estimates. Most private placements are classified in Level 3.

If a financial instrument classified as Level 1 subsequently ceases to be actively traded, it is reclassified into Level 2. If the measurement of its fair value requires the use of significant unobservable inputs, it is directly reclassified into Level 3.

## Assets

		ļ	As at June	30, 202	21	
(in millions of dollars)	Level 1		Level 2		Level 3	Total
Recurring fair value measurements						
Cash and short-term investments						
Held for trading	\$ _	\$	406	\$	_	\$ 406
Bonds						
Designated at fair value through profit or loss						
Governments	1,156		10,879		_	12,035
Municipalities	_		1,212		_	1,212
Corporate and other	_		10,719		193	10,912
	1,156		22,810		193	24,159
Available for sale						
Governments	217		1,515		_	1,732
Municipalities	_		224		_	224
Corporate and other	_		1,840		_	1,840
	217		3,579		_	3,796
	1,373		26,389		193	27,955
Stocks						
Designated at fair value through profit or loss	1,407		_		1,588	2,995
Available for sale	73		325		51	449
	1,480		325		1,639	3,444
Mortgages and other loans						
Designated at fair value through profit or loss	_		71		<del>-</del>	71
Derivative financial instruments						
Held for trading	183		575		3	761
Investment properties	_		_		1,877	1,877
General fund investments recognized at fair value	3,036		27,766		3,712	34,514
Segregated funds financial instruments and investment properties	27,922		7,489		320	35,731
Total financial assets at fair value	\$ 30,958	\$	35,255	\$	4,032	\$ 70,245

As at December 31, 2020

			As a	at Decembe	er 31, 2	2020	
(in millions of dollars)	L	evel 1		Level 2		Level 3	Total
Recurring fair value measurements							
Cash and short-term investments							
Held for trading	\$	_	\$	601	\$	_	\$ 601
Bonds							
Designated at fair value through profit or loss							
Governments		420		12,309		_	12,729
Municipalities		_		1,306		_	1,306
Corporate and other		_		10,783		140	10,923
		420		24,398		140	24,958
Available for sale							
Governments		248		1,516		_	1,764
Municipalities		_		191		_	191
Corporate and other		_		1,720			1,720
		248		3,427			3,675
		668		27,825		140	28,633
Stocks							
Designated at fair value through profit or loss		1,247		_		1,444	2,691
Available for sale		69		365		43	477
		1,316		365		1,487	3,168
Mortgages and other loans							
Designated at fair value through profit or loss		_		81		<del>-</del>	81
Derivative financial instruments							
Held for trading		433		1,215		3	1,651
Investment properties						1,916	1,916
General fund investments recognized at fair value		2,417		30,087		3,546	36,050
Segregated funds financial instruments and investment properties	2	25,076		7,365		264	32,705
Total financial assets at fair value	\$ 2	27,493	\$	37,452	\$	3,810	\$ 68,755

There were no transfers from Level 1 to Level 2 during the six months ended June 30, 2021 (\$564 for the year ended December 31, 2020). Transfers for the year ended December 31, 2020 were related to segregated funds financial instruments and resulted from the application of a fair value adjustment for events that took place after the market close but before the valuation date. There were no transfers from Level 2 to Level 1 during the six months ended June 30, 2021 (\$564 for the year ended December 31, 2020). Transfers for the year ended December 31, 2020 were related to segregated funds financial instruments.

Transfers from Level 2 to Level 3 during the six months ended June 30, 2021 amount to \$28 (\$10 for the year ended December 31, 2020). These transfers are from bonds designated at fair value through profit or loss. For some of these bonds the fair value is measured at the quoted market price obtained through brokers who estimate the fair value of these financial instruments. However, the price of these bonds has remained unchanged for more than 30 days which, according to the Company's internal policy, results in a transfer. For the remaining bonds, the fair value is now measured using unobservable inputs.

Transfers from Level 3 to Level 2 during the six months ended June 30, 2021 amount to \$2 (\$7 for the year ended December 31, 2020). These transfers are from bonds designated at fair value through profit or loss. The fair value of these bonds is measured at the quoted market price obtained through brokers who estimate the fair value of these financial instruments. As at June 30, 2021 and as at December 31, 2020, the value of these bonds is based on a price obtained less than 30 days prior.

There were no transfers from Level 3 to Level 1 during the six months ended June 30, 2021 (\$7 for the year ended December 31, 2020). Transfers for the year ended December 31, 2020 were related to segregated funds financial instruments. The fair value of the transferred financial instruments was previously determined using internal valuation models that required the use of assumptions, including one main assumption that was not observable in the market.

The Company uses unobservable inputs in the valuation of bonds and stocks classified into Level 3. Regarding bonds, unobservable inputs mainly correspond to credit and liquidity risk premiums ranging from 1.09% to 2.63% as at June 30, 2021 (1.30% to 2.43% as at December 31, 2020). Stocks classified into Level 3 are mainly valuated from information available in the financial statements of companies using models based on discounting expected cash flows as well as the use of multiples.

The main unobservable inputs used in the valuation of the investment properties as at June 30, 2021 are the discount rate, which is between 5.25% and 8.00% (5.25% and 8.00% as at December 31, 2020) and the terminal capitalization rate, which is between 4.25% and 7.25% (4.25% and 7.25% as at December 31, 2020). The discount rate is based on market activity by type of building and the location and reflects the expected rate of return to be realized on investments over the next 10 years. The terminal capitalization rate is based on market activity by type of building and the location and reflects the expected rate of return to be realized on investments over the remaining life after the 10-year period. If all other factors remain constant, a decrease (increase) in the discount rate and terminal capitalization rate will lead to an increase (decrease) in fair value of investment properties.

Due to the unobservable nature of the main data used to measure bonds, stocks and investment properties classified in Level 3, the Company does not assess whether the application of other assumptions would have an impact on fair value. Also, the investment properties as well as the bonds and stocks classified as designated at fair value through profit or loss support the insurance contract liabilities. Consequently, changes in the fair value of these assets are offset by changes in the corresponding insurance contract liabilities under the Canadian Asset Liability Method (CALM). Even if the Company were to use possible alternative assumptions affecting fair value, this would not have a significant impact on the Financial Statements.

The following table presents assets recognized at fair value evaluated according to Level 3 parameters:

#### Six months ended June 30, 2021

(in millions of dollars)	Balanc Decem		unrea	gains sses) ed in	Realized a unreali: gains (loss includi in ot comprehens inco	zed es) ded her sive	Purch	ases	 s and nents	sfers into it of) vel 3	Baland June 3	e as at 0, 2021	gains (lo inc incor investr	luded in net ne on
Bonds														
Designated at fair value through profit or loss	\$	140	\$	(7)	\$	_	\$	36	\$ (2)	\$ 26	\$	193	\$	(8)
Stocks														
Designated at fair value through profit or loss		1,444		47		_		150	(53)	_		1,588		65
Available for sale		43		_		3		5	_	_		51		_
Derivative financial instruments														
Held for trading		3		1		_		_	(1)	_		3		1
Investment properties		1,916		(13)		_		6	(32)	_		1,877		(13)
General fund investments recognized at fair value		3,546		28		3		197	(88)	26		3,712		45
Segregated funds financial instruments and investment properties		264		8		_		56	(8)	_		320		8
Total	\$	3,810	\$	36	\$	3	\$	253	\$ (96)	\$ 26	\$	4,032	\$	53

(in millions of dollars)	Balanc Decem	e as at ber 31, 2019	unre	alized and alized gains esses) ded in come	Realized unreali gains (loss inclu in o comprehen inco	ized ses) ided ither	Purch	nases	es and ments	sfers into ut of) vel 3	 ce as at nber 31, 2020	gains (lo inco inco invest	Total ealized osses) cluded in net me on ments ill held
Bonds													
Designated at fair value through profit or loss	\$	129	\$	11	\$	_	\$	26	\$ (29)	\$ 3	\$ 140	\$	11
Available for sale		11		_		_		_	(11)	_	_		_
Stocks													
Designated at fair value through profit or loss		1,291		48		_		199	(94)	_	1,444		49
Available for sale		31		_		2		11	(1)	_	43		_
Derivative financial instruments													
Held for trading		_		3		_		_	_	_	3		3
Investment properties		2,077		(129)		_		28	(60)	_	1,916		(129)
General fund investments recognized at fair value		3,539		(67)		2		264	(195)	3	3,546		(66)
Segregated funds financial instruments and investment properties		90		10		_		181	(10)	(7)	264		10
Total	\$	3,629	\$	(57)	\$	2	\$	445	\$ (205)	\$ (4)	\$ 3,810	\$	(56)

For the six months ended June 30, 2021, an amount of \$6 (\$28 for the year ended December 31, 2020) presented in *Purchases* for investment properties corresponds to capitalizations to *Investment properties*. Also, *Sales and settlements* for investment properties do not include any transfers to fixed assets (none for the year ended December 31, 2020).

Realized and unrealized gains (losses) included in net income and Total unrealized gains (losses) included in net income on financial instruments still held are presented in the Investment income in the Income Statement, except the value of segregated funds assets, which is not presented in the Income Statement, but is included in the change in segregated funds net assets in Note 9 "Segregated Funds Net Assets". Realized and unrealized gains (losses) included in other comprehensive income are presented in Note 12 "Accumulated Other Comprehensive Income" in Unrealized gains (losses).

### Fair Value Disclosed in the Notes

The Company classifies certain financial instruments as held to maturity or as loans and receivables. These financial instruments are measured at amortized cost and fair value is disclosed in the notes. The following table shows the hierarchy level of such fair values:

			A	s at June	30, 20	21	
(in millions of dollars)	Level 1		Level 2		Level 3		Total
Classified as held to maturity							
Bonds							
Governments	\$	_	\$	379	\$	_	\$ 379
Total of assets classified as held to maturity		_		379		_	379
Classified as loans and receivables							
Bonds							
Governments		_		7		137	144
Municipalities		_		51		_	51
Corporate and other		_		188		2,586	2,774
		_		246		2,723	2,969
Mortgages and other loans		_		2,912		_	2,912
Total of assets classified as loans and receivables		_		3,158		2,723	5,881
Total of assets whose fair value is disclosed in the notes	\$	_	\$	3,537	\$	2,723	\$ 6,260

۸ ۱	December	24	2020
AS AT	December	.31	2020

(in millions of dollars)		Level 1		Level 2		Level 3		Total		
Classified as held to maturity										
Bonds										
Governments	\$		\$	497	\$		\$	497		
Total of assets classified as held to maturity		_		497				497		
Classified as loans and receivables										
Bonds										
Governments		_		8		148		156		
Municipalities		<del>_</del>		54		<del>_</del>		54		
Corporate and other		_		187		2,637		2,824		
		<u> </u>		249		2,785		3,034		
Mortgages and other loans		_		2,854		_		2,854		
Total of assets classified as loans and receivables		_		3,103		2,785		5,888		
Total of assets whose fair value is disclosed in the notes	\$	_	\$	3,600	\$	2,785	\$	6,385		

## **Financial Liabilities**

The following table presents financial liabilities measured at fair value on a recurring basis and those whose fair value is disclosed in a note by hierarchy level:

	Α	s at June	30, 2021			
Level 1		Level 2	L	_evel 3		Total
\$ 659	\$	186	\$	_	\$	845
57		510		35		602
716		696		35		1,447
_		921		_		921
_		74		<u> </u>		74
_		674				674
\$ _	\$	1,669	\$		\$	1,669
	Asa	at Decemb	er 31, 20	)20		
 Level 1		Level 2	l	Level 3		Total
\$ 65	\$	208	\$	_	\$	273
220		310		39		569
285		518		39		842
_		1,009		_		1,009
_		76		_		76
		000				682
_		682				002
\$	\$ Level 1 \$ 65 220 285	Level 1  \$ 659 \$  57  716  \$ \$ \$ Level 1  \$ 65 \$  220 285	\$ 659 \$ 186  57 510  716 696  — 921 — 74 — 674 \$ — \$ 1,669  As at Decemb Level 1 Level 2  \$ 65 \$ 208  220 310 285 518	Level 1 Level 2 I  \$ 659 \$ 186 \$  57 510  716 696  921 74 674 \$ \$ 1,669 \$  As at December 31, 20 Level 1 Level 2  \$ 65 \$ 208 \$  220 310 285 518  1,009 76	\$ 659 \$ 186 \$ —  57 510 35  716 696 35  — 921 — — 74 — — 674 —  \$ — \$ 1,669 \$ —  As at December 31, 2020  Level 1 Level 2 Level 3  \$ 65 \$ 208 \$ —  220 310 39 285 518 39	Level 1     Level 2     Level 3       \$ 659     \$ 186     \$ -     \$       57     510     35       716     696     35       -     74     -       -     674     -       -     \$ 1,669     \$ -     \$       As at December 31, 2020       Level 1     Level 2     Level 3       \$ 65     \$ 208     \$ -     \$       220     310     39       285     518     39       -     1,009     -       -     76     -

#### 7 Management of Risks Associated with Financial Instruments

#### a) Impairment of Financial Assets Classified as Available for Sale

During the six months ended June 30, 2021 and the year ended December 31, 2020, the Company did not reclassify any unrealized losses of stocks classified as available for sale from *Other comprehensive income* to *Investment income* in the Income Statement.

Since the financial assets designated at fair value through profit or loss are matched, variations of fair value, other than those related to credit risk, are directly reflected in the *Increase (decrease) in insurance contract liabilities*, which prevents a disparity of the treatment in the net income. Only variations in the fair value related to credit events regarding cash flows would have an impact on the Company's net income.

The unrealized gains and losses on financial assets classified as available for sale and included in the Accumulated other comprehensive income are the following:

		As at June 30, 2021						As at December 31, 2020				
in millions of dollars)	Fair	value	_	ealized losses	Un	realized gains	F	air value	Unr	ealized losses	Un	realized gains
Bonds												
Governments	\$	1,732	\$	(17)	\$	54	\$	1,764	\$	(1)	\$	81
Municipalities		224		_		7		191		_		10
Corporate and other		1,840		(4)		54		1,720		_		86
		3,796		(21)		115		3,675		(1)		177
Stocks		449		(2)		32		477		(10)		15
Total	\$	4,245	\$	(23)	\$	147	\$	4,152	\$	(11)	\$	192

#### b) Credit Risk

Credit risk corresponds to the possibility that the Company will sustain a financial loss if a counterparty or a debtor does not meet its commitments.

#### b) i) Credit Quality Indicators Bonds by Investment Grade

(in millions of dollars)	As at June 30, 2021	Decembe	As at r 31, 2020
AAA	\$ 2,087	\$	1,916
AA	15,362		15,085
A	8,417		9,333
BBB	4,896		5,111
BB and lower	257		317
Total	\$ 31,019	\$	31,762

The Company prepares an assessment of the quality of the investment if the evaluation is not available from a credit rating agency. Bonds that have been internally evaluated represent an amount of \$2,133 as at June 30, 2021 (\$2,114 as at December 31, 2020).

#### Mortgages and Other Loans

(in millions of dollars)	As at June 30, 2021	Decembe	As at er 31, 2020
Insured mortgages	\$ 1,372	\$	1,384
Conventional mortgages	518		507
Other loans	1,002		910
Total	\$ 2,892	\$	2,801

The credit quality of mortgages and other loans is assessed internally, on a regular basis, when the review of the portfolio is made.

## b) ii) Past Due or Impaired Financial Assets

#### Past Due Bonds, Mortgages and Other Loans

Bonds, mortgages and other loans are considered in arrears when the counterparty has not made a payment at a contractual date. Any loan on which contractual payments are in arrears for 90 days or more in the case of mortgages and 120 days or more in the case of other loans and which is not subject to a measure deployed by the Company to support its clients or in foreclosure is assumed to be impaired. Any loan in default which is not insured and fully guaranteed is generally impaired.

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(in millions of dollars)	Bonds classified as held to maturity	)	as loa	assified ans and ivables	classified as loans		Other loans		Total
Gross values									
Not past due and not impaired	\$ 379		\$	2,668	\$	1,819	\$	996	\$ 5,862
Past due and not impaired									
30 – 89 days in arrears				_		<del>_</del>		25	25
90 – 119 days in arrears				_		<del>_</del>		4	4
120 days or more in arrears				_		_		1	1
Impaired	_			23		_		_	23
Total of gross values	\$ 379		\$	2,691	\$	1,819	\$	1,026	\$ 5,915
Specific provisions for losses	_			6		_		_	6
	379			2,685		1,819		1,026	5,909
Collective provisions for losses						_		24	24
Total of net values	\$ 379		\$	2,685	\$	1,819	\$	1,002	\$ 5,885
				Α	s at Decembe	er 31, 2020			
(in millions of dollars)	Bonds classified as held to maturity	1	as lo	assified ans and eivables	classified	ortgages as loans eivables	Othe	er loans	Total
Gross values									
Not past due and not impaired	\$ 494		\$	2,604	\$	1,786	\$	903	\$ 5,787
Past due and not impaired									
30 – 89 days in arrears	_			_		24		29	53
90 – 119 days in arrears				_		_		4	4
120 days or more in arrears				_		_		1	1
Impaired				45				_	45
Total of gross values	\$ 494		\$	2,649	\$	1,810	\$	937	\$ 5,890
Specific provisions for losses	<del>-</del>			14				<u> </u>	14

## **Foreclosed Properties**

Total of net values

During the six months ended June 30, 2021, the Company did not take possession of any properties it held as collateral on mortgages (less than \$1 for the year ended December 31, 2020). Foreclosed properties that the Company still held at the end of the period are presented as real estate held for resale in Other Assets.

2,635

2,635

\$

1,810

1,810

\$

937

27

910

\$

5,876

5,849

\$

27

494

494

\$

## **Specific Provisions for Losses**

Collective provisions for losses

	As at June 30, 2021	December 3	As at 1, 2020
(in millions of dollars)	Bonds classified as loans and receivables		assified ans and eivables
Balance at beginning	\$ 14	\$	10
Variation in specific provisions for losses	(8)		4
Balance at end	\$ 6	\$	14

During the six months ended June 30, 2021, the specific provisions for losses did not vary for bonds classified as held to maturity, mortgages classified as loans and receivables and other loans (nor for the year ended December 31, 2020).

#### 8 > Derivative Financial Instruments

The Company is an end user of derivative financial instruments in the normal course of managing exposure to fluctuations in interest rates, currency exchange rates and fair values of invested assets. Derivative financial instruments are financial contracts whose value is derived from underlying interest rates, exchange rates, other financial instruments or indexes.

The notional amount represents the amount to which a rate or price is applied to determine the cash flows to be exchanged periodically and does not represent direct credit exposure. Maximum credit risk is the estimated cost of replacing derivative financial instruments that have a positive value should the counterparty default. The maximum credit risk of derivative financial instruments as at June 30, 2021 is \$755 (\$1,647 as at December 31, 2020). The Company's exposure at the end of each reporting period is limited to the risk that a counterparty does not honour the terms of a derivative financial instrument.

			As at June 30	), 2021		
			Fair valu	е		
(in millions of dollars)	Less than 1 year	1 to 5 years	Over 5 years	Total	Positive	Negative
Equity contracts						
Swap contracts	\$ 1,069	\$ 14	\$ 75	\$ 1,158	\$ 40	\$ (3)
Futures contracts	541	<del>_</del>	<del>-</del>	541	3	(3)
Options	5,061	<del>-</del>	_	5,061	189	(57)
Currency contracts						
Swap contracts	527	340	3,834	4,701	80	(183)
Forward contracts	5,155	580	_	5,735	98	(31)
Interest rate contracts						
Swap contracts	1,506	2,346	3,677	7,529	231	(188)
Forward contracts	1,453	1,706	_	3,159	117	(102)
Other derivative contracts	2	7	288	297	3	(35)
Total	\$ 15,314	\$ 4,993	\$ 7,874	\$ 28,181	\$ 761	\$ (602)
			As at December	31, 2020		

	As at December 31, 2020											
		Notional amount										
(in millions of dollars)	Less than 1 year	1 to 5 years	Over 5 years	Total	Positive	Negative						
Equity contracts												
Swap contracts	\$ 735	\$ 460	\$ 87	\$ 1,282	\$ 35	\$ (3)						
Futures contracts	660	<del></del>	<del>-</del>	660	1	(8)						
Options	7,632	<del>-</del>	<del></del>	7,632	439	(215)						
Currency contracts												
Swap contracts	510	367	3,345	4,222	136	(137)						
Forward contracts	4,252	536	<del>-</del>	4,788	128	(18)						
Interest rate contracts												
Swap contracts	1,093	3,169	4,845	9,107	538	(148)						
Forward contracts	1,597	2,456	<del></del>	4,053	371	(1)						
Credit risk contracts												
Swap contracts	<del>-</del>	2	<del></del>	2	<del>-</del>	<u> </u>						
Other derivative contracts	3	5	340	348	3	(39)						
Total	\$ 16,482	\$ 6,995	\$ 8,617	\$ 32,094	\$ 1,651	\$ (569)						

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	710 at balle 60, 2021								
	Notional amount		Fair valu	е					
(in millions of dollars)		Po	ositive	Ne	gative				
Derivative financial instruments not designated as hedge accounting	\$ 25,646	\$	703	\$	(588)				
Net investment hedge	1,575		46		(5)				
Fair value hedges									
Interest risk	799		6		(9)				
Currency risk	39		1		_				
Cash flow hedges									
Currency risk	122		5		_				
Total of derivative financial instruments	\$ 28,181	\$	761	\$	(602)				

	As at December 31, 2020									
	Notional amount		Fair valu	е						
n millions of dollars)		ſ	Positive	Ne	egative					
Derivative financial instruments not designated as hedge accounting	\$ 29,509	\$	1,579	\$	(540)					
Net investment hedge	1,555		56		_					
Fair value hedges										
Interest risk	860		10		(28)					
Currency risk	30		1		_					
Cash flow hedges										
Currency risk	140		5		(1)					
Total of derivative financial instruments	\$ 32,094	\$	1,651	\$	(569)					

#### **Embedded Derivative Financial Instruments**

The Company owns perpetual preferred shares with call options that give the issuer the right to redeem the shares at a predetermined price. Accounting standards require that the value of the call options be measured separately from the preferred shares. The value of the call options for embedded derivative financial instruments is determined using a valuation that relies predominantly on the volatility, quoted price on markets and characteristics of the underlying preferred shares. Embedded derivative financial instruments are presented as *Other derivative contracts*.

#### Net Investment Hedge

Forward contracts, designated as hedges of net investments in foreign operations with a functional currency other than the functional currency of the Company, have maturities of less than 1 year as at June 30, 2021 (less than 1 year as at December 31, 2020). The effective portion of changes in fair value is recorded in *Other comprehensive income*, as is the foreign currency translation of the net investment in a foreign operation. For the six months ended June 30, 2021 and 2020, the Company did not recognize any ineffectiveness.

#### Fair Value Hedges

Interest rate risk hedging

The Company entered into a hedging relationship in order to reduce its exposure to interest rate risk related to financial assets classified as available for sale. The Company entered into interest rate swap contracts with maturities ranging from less than 1 year to 14 years as at June 30, 2021 (from 1 year to 14 years as at December 31, 2020).

The Company entered into a hedging relationship in order to reduce its exposure to interest rate risk on financial liabilities classified as financial liabilities at amortized cost. The Company entered into interest rate swap contracts with maturities of less than 1 year to 7 years as at June 30, 2021 (less than 1 year to 8 years as at December 31, 2020).

For the six months ended June 30, 2021, the Company has recognized a gain of \$15 on the hedging instruments (loss of \$27 for the six months ended June 30, 2020) and a loss of \$17 on the hedged items (gain of \$28 for the six months ended June 30, 2020). For the six months ended June 30, 2021, the Company has recognized an ineffectiveness of \$2 (\$1 for the six months ended June 30, 2020).

#### Currency rate risk hedging

The Company entered into a fair value hedge to manage its exposure to changes in currency rate risk related to financial assets classified as available for sale. The Company entered into forward contracts with maturities of less than 1 year as at June 30, 2021 (less than 2 years as at December 31, 2020). For the six months ended June 30, 2021 and 2020, the Company did not recognize any ineffectiveness.

#### **Cash Flow Hedges**

The Company entered into a cash flow hedging relationship in order to manage its exposure to changes in currency rate risk on financial assets denominated in foreign currency. The Company entered into swap contracts that have maturities from less than 1 year to 8 years as at June 30, 2021 (from 2 years to 9 years as at December 31, 2020). For the six months ended June 30, 2021 and 2020, the Company did not recognize any ineffectiveness.

## 9 > Segregated Funds Net Assets

(in millions of dollars)	As at June 30, 2021	As at December 31, 2020
Assets		
Cash and short-term investments	\$ 1,597	\$ 1,077
Bonds	6,189	6,481
Stocks and investment funds	28,037	25,219
Mortgages	31	27
Investment properties	15	16
Derivative financial instruments	_	26
Other assets	542	155
	36,411	33,001
Liabilities		
Accounts payable and accrued expenses	542	186
Derivative financial instruments	32	_
	574	186
Net assets	\$ 35,837	\$ 32,815

The following table presents the change in segregated funds net assets:

	Quarters June	Six months ended June 30			
(in millions of dollars)	2021	2020	2021	2020	
Balance at beginning	\$ 33,449	\$ 25,460	\$ 32,815	\$ 27,868	
Add:					
Amounts received from policyholders	1,951	1,046	4,064	2,824	
Interest and dividends	105	155	212	279	
Net realized gains	361	137	738	213	
Net increase (decrease) in fair value	1,250	2,370	1,191	(804)	
	37,116	29,168	39,020	30,380	
Less:					
Amounts withdrawn by policyholders	1,119	539	2,873	1,625	
Operating expenses	160	124	310	250	
	1,279	663	3,183	1,875	
Balance at end	\$ 35,837	\$ 28,505	\$ 35,837	\$ 28,505	

## 10 > Debentures

The outstanding debentures issued by the Company are guaranteed by iA Financial Corporation following the change in company structure as at January 1, 2019.

## 11 > Share Capital

The share capital issued by the Company is the following:

	As at June 30	As at June 30, 2021				
(in millions of dollars, unless otherwise indicated)	Number of shares (in thousands)					Amount
Common shares						
Balance at beginning and at end	108,575	\$	1,655	108,575	\$	1,655
Preferred shares, Class A						
Balance at beginning and at end	21,000		525	21,000		525
Total of share capital		\$	2,180		\$	2,180

## Preferred Shares, Class A

The issued and outstanding preferred shares are issued by the Company and are guaranteed by iA Financial Corporation following the change in company structure as at January 1, 2019.

## Dividends

		Quar	ters end	led Ju	ıne 30			Six months ended June 30							
	20	21			202	20			20	21			202	20	
(in millions of dollars, unless otherwise indicated)	Total		share ollars)		Total	Per share (in dollars)			Total	Per share (in dollars)			Total		er share dollars)
Common shares	\$ _	\$	_	\$		\$		\$	250	\$	2.30	\$	671	\$	6.67
Preferred shares															
Class A – Series B	1		0.29		1		0.29		3		0.58		3		0.58
Class A – Series G	2		0.23		3		0.23		4		0.47		5		0.47
Class A – Series I	2		0.30		1		0.30		4		0.60		3		0.60
	5				5				11				11		
Total	\$ 5			\$	5			\$	261			\$	682		

## 12 > Accumulated Other Comprehensive Income

(in millions of dollars)	В	Bonds				Currency translation		Hedging		Total
Balance as at December 31, 2020	\$	134	\$	5	\$	40	\$	(29)	\$	150
Unrealized gains (losses)		(60)		24		_		_		(36)
Income taxes on unrealized gains (losses)		15		(6)		_		_		9
Other		<b>—</b>		_		(42)		43		1
Income taxes on other				_		_		(6)		(6)
		(45)		18		(42)		37		(32)
Realized losses (gains)		(19)		_		_		_		(19)
Income taxes on realized losses (gains)		5		_		_		_		5
		(14)		_		_		_		(14)
Balance as at June 30, 2021		75		23		(2)		8		104
Balance as at December 31, 2019		73		(8)		73		(61)		77
Unrealized gains (losses)		114		15		_		_		129
Income taxes on unrealized gains (losses)		(30)		(3)		_		_		(33)
Other		_		_		(33)		38		5
Income taxes on other		_		_		_		(6)		(6)
		84		12		(33)		32		95
Realized losses (gains)		(30)		1		_		_		(29)
Income taxes on realized losses (gains)		7		_		_		_		7
		(23)		1		_		_		(22)
Balance as at December 31, 2020		134		5		40		(29)		150
Balance as at December 31, 2019		73		(8)		73		(61)		77
Unrealized gains (losses)		78		(41)		_		_		37
Income taxes on unrealized gains (losses)		(20)		11		_		_		(9)
Other		_		_		65		(60)		5
Income taxes on other		_		_		_		9		9
		58		(30)		65		(51)		42
Realized losses (gains)		(16)		(2)		_		_		(18)
Income taxes on realized losses (gains)		4		_						4
		(12)		(2)		_		_		(14)
Balance as at June 30, 2020	\$	119	\$	(40)	\$	138	\$	(112)	\$	105

#### 13 > Capital Management

#### Regulatory Requirements and Solvency Ratio

The Company manages its capital jointly with iA Financial Corporation.

The Company's capital adequacy requirements are regulated according to the quideline on capital adequacy requirements for life insurers (CARLI).

According to CARLI, many items are included in the solvency ratio:

The available capital represents the total Tier 1 and Tier 2 capital, less other deductions prescribed by the AMF.

Tier 1 capital contains more permanent equity items and is primarily composed of equity attributable to the common shareholder and to preferred shares. Goodwill and other intangible assets are deducted from this category.

Tier 2 capital is primarily composed of subordinated debentures.

The surplus allowance is the value of specific provisions for adverse deviations included in insurance contract liabilities.

The eligible deposits are amounts related to unregistered reinsurance agreements, which are deposited in guarantee instruments.

The base solvency buffer is determined according to five risk categories, namely credit risk, market risk, insurance risk, segregated funds guarantee risk and operational risk. These risk components are calculated using various methods and consider the risks associated to asset and liability elements that are on and off the Statement of Financial Position. The base solvency buffer represents the sum of risk components minus some credits (for example, between-risk diversification and adjustable products) multiplied by a scalar of 1.05.

The CARLI total ratio is calculated by dividing the sum of the available capital, the surplus allowance and the eligible deposits by the base solvency buffer.

According to the AMF guideline, the Company must set a target level of available capital that exceeds the minimum requirements. The guideline also stipulates that most of the available capital must be Tier 1, which absorbs the losses related to current operations.

As at June 30, 2021, the Company maintains a ratio that satisfies the regulatory requirements.

(in millions of dollars, unless otherwise indicated)		2021
Available capital, surplus allowance and eligible deposits	\$ 9,	,263
Base solvency buffer	\$ 7,	722
Total ratio		120%

As at December 31, 2020, the solvency ratio was 122% and the Company maintained a ratio that satisfied the regulatory requirements.

#### 14 > General Expenses

#### Impairment of Goodwill

As at March 31, 2020, as a result of the COVID-19 pandemic described in Note 2, the Company reviewed the financial projections of PPI Management Inc. Further to this review, an impairment test was performed with respect to PPI Management Inc.'s operations included in the Individual Insurance sector cash-generating units (CGU). This led the Company to recognize an impairment of goodwill of \$24. This amount was recognized in the Income Statement in *General expenses*. The recoverable amount of the CGU is determined by the higher of value in use and fair value less costs of sale which, as of March 31, 2020, was the value in use, determined using cash flow projections before tax based on future financial projections approved by management covering a five-year period.

#### 15 > Income Taxes

The effective income tax rate differs from the Canadian statutory tax rate due to the following items:

	Qua	arters ende	ed June 30		Six r	nonths end	nths ended June 30		
(in millions of dollars, unless otherwise indicated)	2021		2020		2021		2020		
Income before income taxes	\$ 303		\$ 261		\$ 532		\$ 307		
Income tax expense at Canadian statutory tax rate	81	26 %	70	27 %	141	26%	82	27 %	
Increase (decrease) in income taxes due to:									
Differences in tax rates on income not subject to tax in Canada	(1)	— %	_	— %	(2)	— %	(1)	— %	
Tax-exempt investment income	(17)	(6)%	(8)	(3)%	(24)	(5)%	(29)	(9)%	
Non-deductible (non-taxable) portion of the change in fair value of investment properties	(1)	<b>-</b> %	3	1 %	1	<b>-</b> %	7	2 %	
Adjustments of previous years	6	2 %	(10)	(4)%	5	1 %	(11)	(4)%	
Variation in tax rates	(1)	<b>-</b> %	_	— %	1	-%	(1)	— %	
Other	_	<b>-</b> %	1	<b>-</b> %	2	1%	7	2 %	
Income tax expense (recovery) and effective income tax rate	\$ 67	22 %	\$ 56	21 %	\$ 124	23%	\$ 54	18 %	

#### 16 > Segmented Information

The Company operates and manages its activities according to five main reportable operating segments, which reflect its company structure for decision making. Management makes judgments in the aggregation of business units into the Company's operating segments. Its products and services are offered to retail customers, businesses and groups. The Company primarily operates in Canada and the United States. The main products and services offered by each segment are the following:

Individual Insurance - Life, health, disability and mortgage insurance products.

Individual Wealth Management – Individual products and services for savings plans, retirement funds and segregated funds, in addition to securities brokerage, trust operations and mutual funds.

Group Insurance – Life, health, accidental death and dismemberment, dental care and short and long-term disability insurance products for employee plans; creditor insurance, replacement insurance, replacement warranties, extended warranties and other ancillary products for dealer services; and specialized products for special markets.

Group Savings and Retirement - Group products and services for savings plans, retirement funds and segregated funds.

US Operations - Miscellaneous insurance products sold in the United States such as life insurance products and extended warranties relating to dealer services.

Other – Auto and home insurance products, services supporting the activities that have no link with key segments such as asset management and financing, Company capital and some adjustments related to consolidation.

The Company makes judgments and uses assumptions and methodologies to allocate general expenses that are not directly attributable to a business segment. The allocation of other activities is mainly performed according to a formula based on equity and is uniformly applied to each operating segment.

The other assets and other liabilities, except mainly for derivative financial instruments, are classified in their entirety in the Other column since they are used for the operational support of the Company's activities.

## Segmented Income Statements

					Q	uarter (	ended	June 30	0, 2021			
		Indi	vidual			Gro	up					
(in millions of dollars)	Insi	urance	Mana	Wealth gement	Inst	ırance		avings and ement	Oper	US ations	Other	Total
Revenues												
Net premiums	\$	445	\$	1,266	\$	429	\$	668	\$	156	\$ 97	\$ 3,061
Investment income		1,413		30		56		111		80	37	1,727
Other revenues		33		434		12		27		37	(57)	486
		1,891		1,730		497		806		273	77	5,274
Operating expenses												
Gross benefits and claims on contracts		206		594		299		367		138	13	1,617
Ceded benefits and claims on contracts		(71)		_		(13)		(6)		(97)	27	(160)
Net transfer to segregated funds		_		672		_		173		_	_	845
Increase (decrease) in insurance contract liabilities		1,441		3		9		235		101	_	1,789
Increase (decrease) in investment contract liabilities		_		_		7		_		_	_	7
Decrease (increase) in reinsurance assets		(50)		_		_		_		(22)	_	(72)
Commissions, general and other expenses		252		380		148		32		130	(10)	932
Financing charges		2		1		9		_		_	1	13
		1,780		1,650		459		801		250	31	4,971
Income before income taxes and allocation of other activities		111		80		38		5		23	46	303
Allocation of other activities		31		5		2		5		3	(46)	_
Income before income taxes		142		85		40		10		26	_	303
Income taxes		23		23		13		2		6		67
Net income		119		62		27		8		20	_	 236
Net income attributed to participating policyholders		(1)		_		_		_		_	_	(1)
Net income attributed to shareholders	\$	120	\$	62	\$	27	\$	8	\$	20	\$ _	\$ 237

Quarter ended June 30, 2020

					,	Juanten e	illueu .	Julie 30	, 2020			
		Indiv	ridual			Gro	up					
(in millions of dollars)	Insur	rance	Mana	Wealth gement	Ins	urance		avings and rement	Ope	US rations	Other	Tota
Revenues												
Net premiums	\$	394	\$	774	\$	357	\$	354	\$	150	\$ 75	\$ 2,104
Investment income	3	3,727		(72)		90		277		92	41	4,155
Other revenues		28		370		9		25		35	(49)	418
	4	4,149		1,072		456		656		277	67	6,677
Operating expenses												
Gross benefits and claims on contracts		198		339		273		272		132	4	1,218
Ceded benefits and claims on contracts		(64)		_		(13)		(7)		(77)	24	(137
Net transfer to segregated funds		_		423		_		101		_	_	524
Increase (decrease) in insurance contract liabilities	3	3,732		(72)		22		254		81	1	4,018
Increase (decrease) in investment contract liabilities		_		_		21		_		_	_	21
Decrease (increase) in reinsurance assets		(27)		_		1		1		7	(1)	(19
Commissions, general and other expenses		204		320		116		26		120	(9)	777
Financing charges		3		1		8		_		_	2	14
	4	4,046		1,011		428		647		263	21	6,416
Income before income taxes and allocation of other activities		103		61		28		9		14	46	261
Allocation of other activities		30		6		3		1		6	(46)	
Income before income taxes		133		67		31		10		20	_	 261
Income taxes		23		29		2		(2)		4	_	56
Net income		110		38		29		12		16	_	205
Net income attributed to participating policyholders		7		_		_				_	_	7
Net income attributed to shareholders	\$	103	\$	38	\$	29	\$	12	\$	16	\$ _	\$ 198

Six months ended June 30, 2021

			Six month	s ended June	30, 2021		
	Indiv	/idual	Gro	oup			
(in millions of dollars)	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other	Total
Revenues							
Net premiums	\$ 864	\$ 2,872	\$ 828	\$ 1,328	\$ 301	\$ 191	\$ 6,384
Investment income	(1,643)	(155)	38	(97)	(40)	69	(1,828)
Other revenues	62	848	23	57	70	(107)	953
	(717)	3,565	889	1,288	331	153	5,509
Operating expenses							
Gross benefits and claims on contracts	450	1,221	602	1,655	274	25	4,227
Ceded benefits and claims on contracts	(159)	<del>_</del>	(24)	(12)	(190)	54	(331)
Net transfer to segregated funds	<del>-</del>	1,647	_	(391)	_	_	1,256
Increase (decrease) in insurance contract liabilities	(1,624)	(226)	(34)	(49)	(99)	1	(2,031)
Increase (decrease) in investment contract liabilities	_	_	(7)	_	_	_	(7)
Decrease (increase) in reinsurance assets	(73)	_	1	3	52	(1)	(18)
Commissions, general and other expenses	486	780	283	67	253	(14)	1,855
Financing charges	3	1	17	_	1	4	26
	(917)	3,423	838	1,273	291	69	4,977
Income before income taxes and allocation of other activities	200	142	51	15	40	84	532
Allocation of other activities	54	13	5	6	6	(84)	_
Income before income taxes	254	155	56	21	46	_	532
Income taxes	53	40	16	5	10	_	124
Net income	201	115	40	16	36	_	408
Net income attributed to participating policyholders	(6)	_	_	_	_	_	(6)
Net income attributed to shareholders	\$ 207	\$ 115	\$ 40	\$ 16	\$ 36	\$ <b>—</b>	\$ 414

Six	months	ended.	lune	30	2020

					01,		d duric d	0, 202			
	ln	divic	dual			Gro					
(in millions of dollars)	Insuranc	e l	Wea Manageme		Ins	urance	Savings and rement	Оре	US rations	Other	Total
Revenues											
Net premiums	\$ 79	1	\$ 1,8	52	\$	772	\$ 987	\$	288	\$ 160	\$ 4,850
Investment income	2,48	1	2	55		108	229		146	78	3,297
Other revenues	5	7	7	46		28	52		67	(94)	856
	3,32	9	2,8	53		908	1,268		501	144	9,003
Operating expenses											
Gross benefits and claims on contracts	42	7	8	96		565	658		257	25	2,828
Ceded benefits and claims on contracts	(12	7)		_		(26)	(13)		(151)	46	(271)
Net transfer to segregated funds	<del>-</del>	_	8	48		_	364		_	_	1,212
Increase (decrease) in insurance contract liabilities	2,49	7	4	04		32	186		196	1	3,316
Increase (decrease) in investment contract liabilities	<del>-</del>	_		_		22	_		_	_	22
Decrease (increase) in reinsurance assets	(3	9)		_		4	2		(60)	(1)	(94)
Commissions, general and other expenses	44	8	6	71		262	54		232	(11)	1,656
Financing charges		8		1		16			_	2	27
	3,21	4	2,8	20		875	1,251		474	62	8,696
Income before income taxes and allocation of other activities	11	5		33		33	17		27	82	307
Allocation of other activities	5	6		8		5	2		11	(82)	_
Income before income taxes	17	1		41		38	19		38	_	307
Income taxes	2	0		26		1	(1)		8	_	54
Net income	15	1		15		37	20		30	_	253
Net income attributed to participating policyholders		8		_		_	_		_	_	8
Net income attributed to shareholders	\$ 14	3	\$	15	\$	37	\$ 20	\$	30	\$ _	\$ 245

## **Segmented Premiums**

## Quarter ended June 30, 2021

		Indiv	/idual			Gro	up					
(in millions of dollars)	Insur	Wealth Insurance Management In		Insi	urance		avings and ement	Oper	US rations	Other	Total	
Gross premiums												
Invested in general fund	\$	553	\$	220	\$	458	\$	212	\$	310	\$ 39	\$ 1,792
Invested in segregated funds		_		1,046		_		463		_	_	1,509
		553		1,266		458		675		310	39	3,301
Premiums ceded												
Invested in general fund		(108)				(29)		(7)		(154)	58	(240)
Net premiums	\$	445	\$	1,266	\$	429	\$	668	\$	156	\$ 97	\$ 3,061

Quarter ended June 3	30,	2020
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		Individual Group										
(in millions of dollars)	Insur	ance		Wealth gement	Ins	urance		avings and ement	Ope	US rations	Other	Total
Gross premiums												
Invested in general fund	\$	493	\$	174	\$	383	\$	72	\$	280	\$ 19	\$ 1,421
Invested in segregated funds		_		600		_		289		_	_	 889
		493		774		383		361		280	19	2,310
Premiums ceded												
Invested in general fund		(99)		_		(26)		(7)		(130)	56	(206)
Net premiums	\$	394	\$	774	\$	357	\$	354	\$	150	\$ 75	\$ 2,104

Six	months	ended	June	30,	2021

		Indiv	idual			Gro	up					
(in millions of dollars)	Insura	nce		Wealth gement	Insu	ırance		avings and rement	Oper	US ations	Other	Tota
Gross premiums												
Invested in general fund	\$ 1,	071	\$	449	\$	883	\$	251	\$	595	\$ 77	\$ 3,326
Invested in segregated funds		_		2,423		_		1,090		_	_	3,513
	1,	071		2,872		883		1,341		595	77	6,839
Premiums ceded												
Invested in general fund		207)		_		(55)		(13)		(294)	114	(455
Net premiums	\$	864	\$	2,872	\$	828	\$	1,328	\$	301	\$ 191	\$ 6,384

					Si	x months	ende	d June 3	0, 202	.0		
		Indiv	/idual			Gro	up					
(in millions of dollars)	Insu	rance	Mana	Wealth agement	Ins	surance		Savings and irement	Ope	US rations	Other	Total
Gross premiums												
Invested in general fund	\$	980	\$	380	\$	829	\$	120	\$	537	\$ 52	\$ 2,898
Invested in segregated funds		_		1,472		_		881		_	_	 2,353
		980		1,852		829		1,001		537	52	5,251
Premiums ceded												
Invested in general fund		(189)		_		(57)		(14)		(249)	108	(401)
Net premiums	\$	791	\$	1,852	\$	772	\$	987	\$	288	\$ 160	\$ 4,850

## **Segmented Assets and Liabilities**

As at June 30, 2021												
Indiv	/idual			Gro	up							
Insurance	Mana	Wealth agement	Ins	urance		and	Ope	US rations		Other		Total
\$ 24,923	\$	2,001	\$	1,975	\$	4,823	\$	1,200	\$	7,751	\$	42,673
_		22,021		_		13,816		_		_	;	35,837
39		_		223		126		1,598		(125)		1,861
111		1,094		_		_		34		4,147		5,386
\$ 25,073	\$	25,116	\$	2,198	\$	18,765	\$	2,832	\$	11,773	\$	85,757
\$ 24,028	\$	2,023	\$	2,238	\$	4,982	\$	1,842	\$	(107)	\$	35,006
_		22,021		_		13,816		_		_		35,837
490		54		3		7		_		8,870		9,424
\$ 24,518	\$	24,098	\$	2,241	\$	18,805	\$	1,842	\$	8,763	\$	80,267
				As at D	ecen	nber 31, 2	2020					
Indiv	/idual			Gro	up							
		144 - 141						0				
Insurance	Man		Ins	surance	Re		Оре			Other		Total
\$ 25,922	\$	2,145	\$	1,969	\$	4,949	\$	1,211	\$	8,029	\$ 4	44,225
_		19,240		_		13,575		_		_		32,815
(36)		_		222		130		1,615		(123)		1,808
109		1,096		_				32		3,383		4,620
\$ 25,995	\$	22,481	\$	2,191	\$	18,654	\$	2,858	\$	11,289	\$	83,468
\$ 25,661	\$	2,246	\$	2,272	\$	5,030	\$	2,003	\$	(110)	\$	37,102
_		19,240		_		13,575		_				32,815
441		47		3		8		_		7,817		8,316
	\$ 24,923 	\$ 24,923 \$	S 24,923	Nealth   Insurance   Wealth   Insurance   Wealth   Insurance   Section 22,021   Section 39	Individual   Gro   Insurance   Wealth   Insurance     \$ 24,923   \$ 2,001   \$ 1,975     —                         39   —                     39   —                   39   —                   39   —                   39   —                   39   —                   39   —                   \$ 25,073   \$ 25,116   \$ 2,198	Individual   Wealth   Insurance   Ref	Individual   Savings and Insurance   Savings   Savings and Insurance   Savings   Savings   Savings   Savings and Insurance   Savings   Sa	Individual   Savings and Insurance   Nanagement   Insurance   Savings and Insurance   Nanagement   Insurance   Nanagement   Insurance   Nanagement   Nanagement	Individual   Insurance   Savings and Retirement   Insurance   Savings and Retirement   Insurance   Retirement   Insurance   Insurance   Retirement   Insurance   Insurance	Individual   Group   Savings and   US	Individual   Group   Savings and   US   Other	Individual   Group

## 17 > Basic Earnings Per Common Share

Basic earnings per share are calculated by dividing the net income attributed to the common shareholder by the weighted average number of outstanding common shares during the period.

		Quarters ended June 30					Six months ended June 30			
(in millions of dollars, unless otherwise indicated)		2021		2020		2021		2020		
Net income attributed to common shareholder	\$	232	\$	193	\$	403	\$	234		
Weighted average number of outstanding shares (in millions of units)		109		109		109		109		
Basic earnings per share (in dollars)	\$	2.14	\$	1.78	\$	3.71	\$	2.15		

There was no transaction on common shares that could affect these calculations after the closing date and before the date of authorization for issue of these Financial Statements.

#### 18 > Post-Employment Benefits

The Company maintains a funded defined benefit plan and a number of unfunded plans that provide pension benefits and defined contribution plans.

The Company also provides other post-retirement benefits. These include additional health care benefits, life insurance and dental benefits. The Company also provides post-employment benefits such as salary continuation for short-term disabilities.

#### Amounts Recognized in Net Income and Other Comprehensive Income

			Quarte	ers end	nded June 30					
		2021				2020				
Administrative expense  Components of the cost of defined benefits recognized in the net income  Remeasurement of net liabilities (assets) as defined benefits <sup>1</sup> Rate of return on assets (excluding amounts included in the net interest above)  Actuarial losses (gains) on financial assumption changes  Losses (gains) on components of the cost of defined benefits recognized in other	Pension	Other plans		Pension plans		Other	plans			
	\$	17	\$	_	\$	15	\$	1		
Net interest		3		1		2		1		
Administrative expense		1		_		1				
Components of the cost of defined benefits recognized in the net income		21		1		18		2		
Remeasurement of net liabilities (assets) as defined benefits <sup>1</sup>										
Rate of return on assets (excluding amounts included in the net interest above)		(79)		_		(181)		_		
Actuarial losses (gains) on financial assumption changes		26		(1)		347		3		
Losses (gains) on components of the cost of defined benefits recognized in other comprehensive income		(53)		(1)		166		3		
Total of defined benefit cost components	\$	(32)	\$	_	\$	184	\$	5		

<sup>1</sup> Changes in financial assumptions and assumptions on rate of return on assets, which represent market-based assumptions, are reviewed on a quarterly basis. All other assumptions are reviewed on an annual basis.

			Six mor	iths en	ended June 30						
		2021					2020				
Net interest Administrative expense  Components of the cost of defined benefits recognized in the net income  Remeasurement of net liabilities (assets) as defined benefits <sup>1</sup> Rate of return on assets (excluding amounts included in the net interest above)  Actuarial losses (gains) on financial assumption changes  Losses (gains) on components of the cost of defined benefits recognized in other	Pension <sub> </sub>	Other plans		s Pension plans		Other	plans				
Current service cost	\$	34	\$	1	\$	30	\$	2			
Net interest		5		1		4		1			
Administrative expense		1		_		1					
Components of the cost of defined benefits recognized in the net income		40		2		35		3			
Remeasurement of net liabilities (assets) as defined benefits <sup>1</sup>											
Rate of return on assets (excluding amounts included in the net interest above)		27		_		(19)		_			
Actuarial losses (gains) on financial assumption changes		(233)		(3)		94		1			
Losses (gains) on components of the cost of defined benefits recognized in other comprehensive income		(206)		(3)		75		1			
Total of defined benefit cost components	\$	(166)	\$	(1)	\$	110	\$	4			

<sup>&</sup>lt;sup>1</sup> Changes in financial assumptions and assumptions on rate of return on assets, which represent market-based assumptions, are reviewed on a quarterly basis. All other assumptions are reviewed on an annual basis.

#### Items that will not be reclassified subsequently to net income

		Quarte	ers end	nded June 30				
	2021				2020			
(in millions of dollars)		Pension plans		olans	Pension plans		Other	plans
Losses (gains) on components of the cost of defined benefits recognized in other comprehensive income								
Remeasurement of post-employment benefits	\$	(53)	\$	(1)	\$	166	\$	3
Income taxes on remeasurement of post-employment benefits		14		_		(43)		(1)
Total of other comprehensive income	\$	(39)	\$	(1)	\$	123	\$	2

Qiv.	months	andad	luna	30

			2020					
(in millions of dollars)		Pension plans		Other plans		Pension plans		plans
Losses (gains) on components of the cost of defined benefits recognized in other comprehensive income								
Remeasurement of post-employment benefits	\$	(206)	\$	(3)	\$	75	\$	1
Income taxes on remeasurement of post-employment benefits		54		1		(20)		_
Total of other comprehensive income	\$	(152)	\$	(2)	\$	55	\$	1

#### 19 > Commitments

#### **Investment Commitments**

In the normal course of the Company's business, various outstanding contractual commitments related to offers for commercial loans, private placements, joint ventures and real estate are not reflected in the financial statements and may not be fulfilled. There were \$623 (\$773 as at December 31, 2020) of outstanding commitments as at June 30, 2021, of which the estimated disbursements will be \$16 (\$72 as at December 31, 2020) in 30 days, \$295 (\$308 as at December 31, 2020) in 31 to 365 days and \$312 (\$393 as at December 31, 2020) in more than one year.

#### **Financing Agreement**

The Company has a financing agreement with iA Financial Corporation for an amount of \$80 (\$80 as at December 31, 2020), to be used only to finance iA Financial Corporation's Normal Course Issuer Bid program, where applicable.

#### Letters of Credit

In the normal course of operations, banks issue letters of credit on behalf of the Company. As at June 30, 2021, the balance of these letters is \$2 (\$7 as at December 31, 2020).

#### **Lines of Credit**

As at June 30, 2021, the Company had operating lines of credit totalling \$56 (\$56 as at December 31, 2020). As at June 30, 2021 and 2020, no lines of credit were used. The purpose of these lines of credit is to facilitate financing of the Company's operations and meet its temporary working capital requirements.